

# **Application Worksheet**

<b>Applicant Information:</b> Enter contact information for the Business or Organization and the primary contact person					
Legal Name of Business or Organization					
Last	Last Name First Name				
Primary Phone Number					
Primary Email					
government employee		es, organization, partnership, etc. is a current wnership interest or is a current or former elected not be considered.			
<b>Project Title:</b> Prov (max 250 characte		title for the proposed project.			
	,				
<b>Project Summary:</b> Provide a short overview of the proposed project. (max 500 characters)					
`	,				





Identification of Under-represented Groups					
Select any of the following groups who will directly benefit from the project's activities  Select all that apply. At least one box must be checked.	Indigenous People  First Nations  Métis  Inuit  Unknown	<ul><li></li></ul>			
Your response is for information purposes only and will not affect the assessment of the application.					
Commodity and Industry Important commodity that will be impacted milling, etc.)		ibe the primary sector or , oilseed processing, brewery, flour			
If more than one sector or commodity will be impacted by project activities, please indicate which sector or commodity would be most impacted or considered as the majority.					
ecotor of commonty would be most impacted of considered do the majority.					
	<b>Project Location:</b> Using <u>one</u> of the options below, indicate the location where the majority of project activities will take place.				
Indigenous/First Nation Community					
Municipality					
Regional Location					
<ul> <li>Enter the Indigenous/First Nation Community name if project activities are occurring primarily within the community.</li> <li>Select the Municipality if the majority of project activities are occurring in a specific area or location. If the project takes place across two or more municipalities, select the single municipality where the majority of project activities are occurring.</li> <li>Select the appropriate Regional Location if project activities are occurring across a large region, across the entire province or outside Manitoba.</li> </ul>					

Business or Organization Overview					
How many full-time emp	How many full-time employees are currently employed?				
How many part-time em	nployees are currently emp	oloyed?			
In what geographical ju	risdictions do you currently	y sell your products? (sel	ect all that apply)		
Manitoba	Manitoba Canada Internationally		I do not currently sell my products		
Describe the product/s from inputs to output (m		or distribute and your cu	rrent processing operations		
	_	_			

Identify all Manitoba and/or Canadian origin **agricultural** inputs that your business or organization **currently** uses significant volumes of in your product(s) per year. In column A identify all significant agricultural inputs; column B identify what province or territory the input is sourced from; column C identify the volume/weight/quantity of the input used per year; column D indicate the unit of measure for each input; and column E identify the cost to purchase each input per year.

Name of Agricultural Input (A)	Source Province (B)	Volume Per Year (C)	Unit of Measure (D)	Cost per Year (E)

Indicate the number of customers you CURRENTLY <b>directly</b> sell to for each type.					
	Wholesale Distributors	Retail Stores	Restaurants/Other Food Services	Direct to Customers (avg. per week)	Online Direct to Customer
Current number of customers you DIRECTLY sell to					

### **Project Information**

Describe the main issue that the project is intending to solve or describe what business opportunity is being explored? For example:

- The project will eliminate a significant bottleneck that is currently limiting our ability to increase production
- The project will increase our production capacity by 50%
- The project will allow us to add a new revenue stream by developing a market for our current by-products
- The project will allow us to offer co-packing services to clients (max 2,000 characters)

Capital Equipment and Software: Describe each major piece of equipment and/or software that is to be implemented as part of the project (max 2,500 characters).

<b>Training:</b> Describe any required training, including the estimated number of staff and the general theme <i>(max 1,000 characters)</i> .
<b>Project Partners:</b> Provide details on how this project will impact other industry partners that you are currently working with or will be working with (can include suppliers,
distributers, packagers, etc.) (max 2,000 characters).

# **Project Outcomes and Deliverables**

**Expected Project Outcomes**: Specify up to three expected project outcomes that show how the proposed equipment will address the issue or business opportunity you listed above under <u>Project Information</u> (max 500 characters for each outcome).

Item	Description
Example	Adding a new oven to our facility will allow us to increase production from 1,000 units per day to 5,000 units per day
A.	
B.	
C.	

Project Deliverables – New Staffing: Indicate the number of <u>new/incremental</u> employees that will be added as a result of this project.			
Item Count			
Upon Project Comple			
Three Years After Completion (estimate)			
Do you plan to upgrade the technical skills of any existing employees as a result of this project?			
NO YES, how many employees will this affect			
Of the new full-time employees, you may plan to hire upon project completion, how many of these new hires will require incremental technical skills to operate any new machinery or systems being purchased?			

# Market Plan: Indicate the number of new/incremental customers that this project will enable you to directly sell to for each customer type. Customer Type Count Wholesale Distributor Retail Stores Restaurant/ Other Food Services Direct to Customers (average per week) Online Sales Export Plan Do you plan to export products and ingredients upon completion of the project? Do you plan to access new geographic regions upon completion of this

project? If yes, complete table below				
Please identify the top five countries or regions (by sales)				
Item	Country or Region			
1				
2				

ı	
2	
3	
4	
5	

**Sales Plan:** Enter the new or incremental sales volumes (new revenue) you expect to achieve as a result of completing this project

achieve as a result of completing this project.				
Incremental Business as a Result of This Project	One Year After Project Completion	Expected in Three Years		
Incremental (new) revenue / year (\$)				
Gross profit margin (%)				
By what percentage amount per y revenue would grow over the next ahead with this project?				

Project Timeline, Milestones, and Budget				
Timeline				
Estimated Start Date (Earliest start date: April 1, 2026)	Estimated End Date (Latest end date: depends on project size)	Duration (in months)		

<b>Project Milestones:</b> Specify when significant milestones <u>will</u> be achieved (such as purchase of equipment, installation of equipment, etc.)		
purchase of equipr	nent, installatior Estimated	of equipment, etc.)
Milestone	Completion Date	Description
1		
2		
3		
4		
5		

# **Budget**

The budget information will be entered into a separate excel document titled "**Program Budget Template – CII**". Once complete, the excel document and this PDF Application Worksheet are to be submitted together via email to the Program Administrator.

<b>Other Information:</b> Use the space below to include any other information that you would like to include in your application (max 2,000 characters).		
Attachments: Ensure that the following documents are included along with your		
Application Worksheet. Failure to supply these documents may result in an incomplete		

Application Worksheet.

- Your most recent Balance Sheet
- Your most recent 12-month Income Statement

## **Privacy Notice and Declaration**

The Department of Agriculture ("Manitoba Agriculture") is collecting Applicant information, which may include personal information, under the authority of clause 36(1)(b) of The Freedom of Information and Protection of Privacy Act ("FIPPA") as the information relates directly to, and is necessary for, determining and verifying Applicant eligibility for programs administered under the Sustainable Canadian Agricultural Partnership ("Program").

Manitoba Agriculture is authorized to use information, which may include personal information, under the authority of clause 43(1)(a) of FIPPA, for the purpose of determining and verifying Applicant eligibility for the Program.

Manitoba Agriculture is authorized to disclose information to the Government of Canada, which may include personal information, under the authority of clauses 44(1)(i) and 44(1)(x.1) of FIPPA, in order to facilitate the monitoring and evaluation of a shared cost program or service.

All personal information collected by Manitoba Agriculture is protected under FIPPA. Personal information cannot be used or disclosed for any other purpose, unless consent is provided or the disclosure is authorized or required under FIPPA.

Should you have any questions about the collection, use or disclosure of personal information, contact the Access and Privacy Co-ordinator at 204-945-4823.

# This Declaration must be completed by a duly authorized representative of the Applicant.

### Checking the boxes below indicates acceptance and is required.

The Applicant has read and understands the Program Guide and confirms that the Applicant meets all of the requirements of an eligible applicant.

The Applicant has read and understands the Program Terms and Conditions.

If the Applicant's funding request is approved, the Applicant agrees to comply with the Program Guide and the Program Terms and Conditions.

The Applicant represents and warrants that no Manitoba government employee holds a 50% or more ownership interest in the business or organization that is applying for funding.

The Applicant represents and warrants that no current or former member of the Legislative Assembly of Manitoba holds an ownership interest in the business or organization that is applying for funding.

The Applicant understands that if the Applicant's funding request is approved, that approval and payment of funding is subject to and conditional upon the Applicant signing a written funding agreement, satisfactory in form and content to Manitoba Agriculture.

The information provided in this Application Worksheet is complete, true, and accurate.

The Applicant confirms that the information provided in the Applicant Information Form:

- a) previously submitted under the Sustainable CAP Program; or
- b) submitted together with this Application Worksheet;

is complete, true and accurate.

Date Application Worksheet completed and submitted (YYYY – MM – DD)

To save the form, please click on the SAVE button and save the form to your desktop (or anywhere else on your computer)

### Submit your application by email to <a href="mailto:agriculture@gov.mb.ca">agriculture@gov.mb.ca</a>.

Only complete applications will be accepted. Complete applications must include:

- 1. <u>Applicant Information Form</u> if this is your first time applying to the Sustainable Canadian Agricultural Partnership (Sustainable CAP)
  - If you previously applied to Sustainable CAP, the Applicant Information Form doesn't need to be submitted again.
  - If you are unsure if you have previously applied for funding or if your applicant information has changed, email the Program Administrator at: agriculture@gov.mb.ca
- **2. Application Worksheet** all required sections must be completed.
- **3.** Budget must be completed using the Excel template provided.
- 4. Your most recent Balance Sheet
- 5. Your most recent 12-month Income Statement

For more information, contact agriculture@gov.mb.ca or call 1-800-811-4411.